

15 August 2008

To: All Vogt Ice Representatives

Subject: Price Increase Announcement

Dear Valued Distributors / Representatives:

Attached is a table itemizing the price increase by product line. This increase is effective immediately and was made necessary by the rapid rise in carbon steel prices experienced earlier this year and increases in stainless steel and other materials.

We will honor the 3% interim price increase for orders entered and deposit received by August 31st, 2008. Orders must be released for manufacturing (i.e. cannot be entered and placed on hold). Please notify the factory if there are any issues associated with outstanding quotations.

Please feel free to contact us with any questions. We appreciate your patience with this difficult process.

Sincerely,

Dan Aiken

Vice President Sales & Marketing

Vogt Ice, LLC



PRODUCT	INCREASE
HTD / HF Chillers	4%
CB Rakes	10%
Auto Rakes	6%
Auto Rake Bin Structures	25%
Stainless Steel Options	10%
CF/ TIG	6.5%
Stainless Steel Exterior Panels	10%
CAR /TIGAR	6.5%
Stainless Steel Exterior Panels	10%
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P Series Large	
Packaged Units	10%
P24A/F & P34A/F	10 /0
Low Sides	20/
P24FL/AL, P34FL/AL P34XLFL/AL	8%
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Complete Stainless Steel Unit Option	10%
P Series Mid	10%
P112, P118, P18XT, P-18AL	
TES	
FTS, ATS, HP	6.5%
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